



شركة خالد أحمد الجفالي
Khaled Juffali Co.

COMPANY PROFILE

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ABOUT US

In 2004, KJC was founded by Khaled Juffali, one of Saudi Arabia's leading businessmen and entrepreneurs. His strong leadership has supported the development of ventures that have shaped Saudi Arabia's infrastructure and economic growth. Khaled Juffali also serves as the Chairman of E.A. Juffali & Brothers Co. which was established in 1946. He is also the Honorary Consul General of Switzerland in Jeddah, Saudi Arabia.

Khaled Juffali Holding Co. has an underlying focus on the creation & incubation of growth business ventures. KJC is headquartered in Jeddah, Saudi Arabia, with operations and investments across the globe including the United States, United Kingdom, and the Gulf Cooperation Council countries. KJC is involved in various industries including automotive, energy and utilities, insurance, healthcare, real estate and construction, and philanthropy.

MISSION



To consistency deliver extraordinary value to our customers, stakeholders, and society through providing best-in-class products, services, and solutions.

VALUES



Integrity



Social responsibility



Empowerment



Excellence

VISION



To be the regional leader in providing innovative, sustainable, and high-quality products and solutions aligned with Saudi Arabia's vision and ambitions.

WHAT WE DO

KJC has an underlying focus on the creation & incubation of growth business ventures.

KJC is involved in various industries including:

Automotive

Fine Arts

Construction

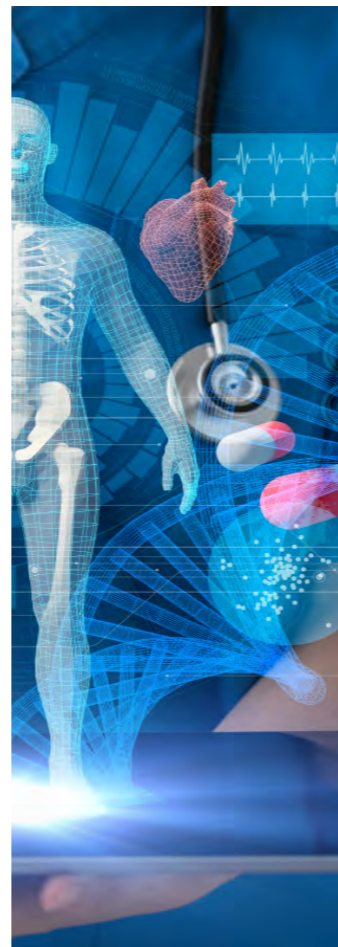
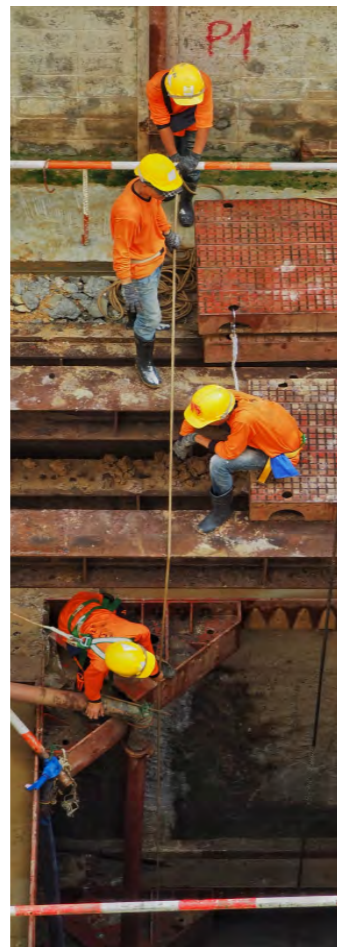
Healthcare

Insurance & Finance

Energy & Utilities

Real Estate

Social Responsibility



PARTNERS

KJC's strength lies in its strategic mix of diversified investments and partnerships with worldclass multinational partners.

Fine Arts

Construction

Healthcare

Insurance & Finance

Energy & Utilities



رعاية القابضة
ReAya Holding



خالد أحمد الجفالي للطاقة والمرافق المحدودة
Khaled Ahmed Juffali Energy and Utilities Limited Co.



شركة خالد الجفالي للمصاعد والسلالم المتحركة
Khaled Juffali Elevators & Escalators Co.





Automotive

| 1 Automotive

At Khaled Juffali Automotive Company (KJAC), our vision is to spearhead a paradigm shift within the automotive industry in the Kingdom of Saudi Arabia (KSA) through strategic collaborations, advanced manufacturing, and an unyielding dedication to excellence. We aim to position ourselves as a frontrunner in the automotive sector by harnessing innovative partnerships and placing our customers at the core of our operations

We are committed to fostering sustainable and mutually beneficial partnerships that not only drive our business success but also contribute significantly to the growth of the automotive industry in KSA. At KJAC, we envision a future where innovation, collaboration, and customer satisfaction converge to redefine automotive excellence in the region





CONSTRUCTION

Powering the development of
Saudi Arabia's growth

| 1 HILTI

Hilti prides on making and designing leading-edge technology, software and services, which power the professional construction industry. They have a global footprint in over 120 countries with more than 23,000 employees. Their headquarters are in Schaan, Principality of Liechtenstein.



| 2 KHALED JUFFALI INDUSTRIAL COMPANY



Khaled Juffali Industrial Company (KJIC) offers construction engineering services to all industrial sectors (Oil & Gas, Petrochemical, Fertilizer, Power & allied process industry) in Saudi Arabia. The company possesses proven management capabilities, specialized technological expertise, and organizational capabilities to meet logistical challenges to guarantee success.

KJIC is a progressive organization that provides one-window solutions to address all types of Electro-Mechanical General Construction and Plant Maintenance, Turn-arounds & Retrofit needs. The solutions include Engineering, Procurement and Construction of Storage Tanks, Vessels, Heat Exchangers & Pipe Spooling, as well as effective management & business processes tools, equipment & machinery.

KJIC has a capacity of 5 million man-hours for construction, maintenance and manufacturing works capable to mobilize up to 1500 experienced in-house workforce. Our overall team has experiences of working across various sectors in Saudi Arabia.



On the basis of technical expertise, management experience, KJIC assures full support in developing mutually rewarding and strong business relations by offering the following services:

- Turnkey Solutions
- Civil and Electro-Mechanical Construction
- Complete Shutdown and Turnaround Maintenance Services
- Plant Modification and Retrofit Solutions
- Complete Design and Engineering Services
- Fabrication of Heat Exchangers, Pressure Vessels, Columns and Other Static Equipment

| 3 KHALED JUFFALI ELEVATOR & ESCALATOR COMPANY



Khaled Juffali Elevator & Escalator Co. – with its headquarters in Jeddah and branches in Riyadh, Dammam and Makkah – has the authorization from Kleemann S.A. in order to trade, install and maintain all of Kleemann's elevator and escalator product range with the full support of any technical assistance, spare parts and staff training from Kleemann S.A.

As the exclusive distributor of Kleemann S.A., Khaled Juffali Elevator & Escalator Co. is one of the very few lift companies that offers complete lift systems, supplying a complete range of solutions of hydraulic or traction technology, with machine room (MR elevators) or machine roomless (MRL lifts) such as home lifts.

Apart from complete lift solutions, Khaled Juffali Elevator & Escalator Co. also provides its customers with the flexibility to acquire elevator sub-assemblies (lift cabins, doors, electronics etc.) based on the project requirements. In addition, working together with its clients develops customised solutions for the modernisation of the older elevators combining the cost effectiveness with the highest quality outcome.

The Kleemann range of elevators include models that are ideal for domestic residences in villa style homes as well as catering to high-rise office or hotel buildings and public infrastructure facilities like metro-stations, airports, sports arenas and shopping malls. The range extends to offer industrial lifts for showrooms or warehousing.

⊕ Advantages of Khaled Juffali Elevator & Escalator Co.:

- European Product
- Fast delivery -> 4 weeks manufacturing time
- Bespoke engineering and design solutions
- Excellent after sales service support
- Competitive pricing

| 4 GLOBAL GYPSUM COMPANY LTD.

Global Gypsum Company Ltd. (3G) was founded in 2005 as a joint venture between Lafarge Gypsum International, the world's largest manufacturer of building materials, and a group of prominent Saudi investors that include Zahid Group Holding and Khaled Juffali Company.

With a capacity to manufacture 300,000 tons of high-quality gypsum powder (stucco) and 300,000 m² of plaster ceiling tiles, the Company supplies the growing market of building materials and construction in Saudi Arabia and the GCC.

Having a strict zero tolerance policy regarding safety and a proactive policy towards protecting the environment, 3G has created a healthy, productive working atmosphere. In fact, the Royal Commission in Yanbu considers 3G a model company in caring for the neighborhood, and the Company has conducted seminars, assisted by experts from Lafarge, in Safety and Health programs.

There is also a stringent training program in Saudi Arabia and at Lafarge facilities around the world. Employees, distribution partners and end users are invited to take advantage of the modern plant's training center in Yanbu Light Industry Park. Although courses focus on applications of Gypsum, the training center and the well-equipped laboratory are involved in research and development in the plastering field, continuously leading the market with innovative products.



شركة الجبس العالمية المحدودة
Global Gypsum Co. LTD



HEALTHCARE

Investing in innovative and quality solutions to meet the most pressing healthcare needs of tomorrow

| 1 REAYA HOLDING

ReAya Holding is MENA's first permanent capital vehicle fully dedicated to investments in Healthcare & Life Sciences. ReAya continues to seek additional opportunities that fit with their core business. Their strategy may involve growth capital in existing established businesses in the region as well as introduction of established foreign specialized healthcare operators to the MENA region. They support such companies in formulating growth strategies and execute turnaround initiatives at the operational level. They do not specifically target "exiting" from its investee companies, although this remains one of the options to maximize shareholders' returns.



Vision: To Introduce and establish a new standard level of partnership in the healthcare sector across MENA region.



Mission: Targeting cash positive & scalable well-managed companies in which we inject our growth capital to help them grow to the next level.

| 2 SABA MEDICAL

Providing honest medical service, disease prevention awareness and fighting hazardous social habits. A polyclinic is a health care provider that resembles a hospital in all aspects: it holds subclinics of various specialties, a laboratory, an x-ray lab and an emergency room operating around the clock.

SABA clinics are located in Jeddah and Al Metrek clinics are located across Riyadh. Each clinic is supported by a licensed, street level pharmacy and have expanded the service to add standalone pharmacies in specific locations.

The polyclinics hold several specialties that cover most of the common diseases; laboratories and radiological investigation

facilities. Specialties include general medicine pediatrics, obstetrics and gynecology, dental and orthodontics, general surgery, dermatology, and more.

Clinics include 24 hour Emergency rooms that are equipped to handle the majority of received cases in addition, to accommodate normal deliveries and minor surgeries requiring local anesthesia. Surgeries requiring general anesthesia are conducted in hospitals that hold agreements with our clinics as our ambulance service is equipped to transfer emergencies to hospitals.



| 3 ARABIO

Arabio is a biopharmaceutical company specialized in human vaccines, plasma products, and other biopharmaceuticals. It is the first biopharmaceutical company in the Gulf Cooperation Council (GCC region). The size and scope of activities intended to be produced by Arabio make the company the first biological manufacturer of its kind in the Middle East.

Arabio was established in 2005 and in addition to KJC, other shareholders include strategic partners Acdim, Tamer Group, and ICD whom are considered as added value through strong access to GCC/MENA regional markets. The vision for Arabio is to lead regional biopharmaceutical industry by fulfilling its commitments and expectations of stakeholders, employees, and society at large.

The Arabio Manufacturing facility is located in the industrial zone of the holy city of Makkah. Arabio aim to bring to the markets of the Middle East, North Africa, and other Islamic countries high quality products that comply with the international quality standards. The company is licensed to produce vaccines by Novartis of Switzerland and is a prime vendor to the Saudi Ministry of Health.

The production program consists of a pre-filled syringe line, liquid files and lyophilized vials lines.



| 4 AL ZAHRAWI

Al Zahrawi Group is a healthcare focused group specializing in medical devices, diagnostic Lab and analytical Lab supplies with presence in UAE and Qatar. Headquartered in Dubai, Al Zahrawi is an exclusive distributor of leading global brands.

Al Zahrawi started in 1989 in Dubai as a distributor of Medical, Nuclear Medicine and Laboratory Equipments and has expanded into Abu Dhabi and Qatar since. Over the years, Al Zahrawi has grown exponentially by having a dedicated & well-trained Sales and Engineering team. The company provides regular after-sales support and maintenance, and use the best quality training for all staff.



Mission: To deliver top quality services to our customers, enhance the productivity of our teams to match the highest standards of professional business conduct, becoming the number one company in after sales service and application, and building long term loyalty with our customers.



Vision: become the most valued company that supplies medical, diagnostic, and analytical supplies and services in the GCC.





INSURANCE & FINANCE

Investing in quality services and solutions across the insurance and finance sectors

| 1 SAUDI ENAYA

Saudi Enaya is a specialized health insurance company, offering first-class products and leading services for group and individual clients, with a constant focus on customer centricity. We are committed to the “essence of care”, which stands for state-of-the-art health insurance solutions, combined with a loyal and caring partnership with our valued members.



Vision: We strive to be one of the leading health insurance companies in Saudi Arabia in profit and turn over.



Values: Excellence, Integrity, Social Responsibility, Trust and Passion are our utmost priority.

|2 LONSDALE ASSOCIATES

Lonsdale & Associates Insurance Brokers is an associate of Lonsdale Insurance Brokers, a Lloyd's broker in London, allowing us to avail the vast Lloyd's and the European Insurance market as a whole.

In order to maintain quality service standards of internationally recognizable level, we follow the "brokering and best practice procedures" of the FSA which follows strict compliance procedures of Lloyds and the International Insurance Market.

Lonsdale & Associates Insurance Brokers is a joint venture between Lonsdale, Khaled Juffali Company and Mohammad Abdul Jawad in Saudi Arabia. We are a local-regional insurance broker focused on niche markets. Our business has been built on the specialist knowledge of our team.



Lonsdale & Associates
Insurance & Reinsurance Brokers



Vision: A World Class Insurance & Reinsurance Broker in the MENA region providing first class service.



Values: Is to provide our clients with the total confidence and risk management in order to pursue their objectives, ensure that we address their needs, provide them with a one stop shop to meet their insurance requirements.



| 3 GAP CORP GAP

Corp Saudi Arabia offers extended warranty insurance covering automobiles and domestic white/brown goods purchases. Most mechanical breakdowns occur after the Manufacturer's Warranty expiry. The rising costs of automotive repairs following this expiry make purchasing an automobile Extended Warranty and Service Contract a necessity.

Reducing risks and containing cost of ownership and heavy financial automotive repair costs is what GAPCORP's Extended Warranty Service offers customers for both new and used cars throughout its network.

GAP CORP Saudi Arabia offers various levels of insurance cover including:

- **Platinum Warranty** provides the most comprehensive coverage which mirrors the vehicle's manufacturer's warranty for its mechanical, electric and electronic components. It acts as an extension to the manufacturer's warranty for the period and/or kilometer range stated.
- **Gold Warranty** covers most of the major mechanical and electronic parts of your vehicle taking into consideration expected wear and tear and forecasted mechanical faults that are likely to occur through years of ownership.
- **Silver Warranty** covers many components on the vehicle's manufacturer's warranty, eradicating additional expenses on unexpected and expected car repair
- **Bronze Warranty** extends mainly to the mechanical parts of a vehicle, curtailing unexpected car repair costs.



| 4 AJIL

AJIL is a financial leasing company providing state of the art financial solutions to a discerning clientele in the construction, transportation, services, trading and manufacturing sectors. A closed joint stock company, it counts amongst its shareholders some distinguished Saudi companies as well as major international corporations. In less than fifteen years, AJIL has become a market leader.



Mission: Utilizing best professional practice and operational excellence, we strive to deliver client-centric financial solutions while exercising appropriate commercial prudence and enhancing shareholder value.



Vision: Our vision is to maintain steady growth as we diversify our products portfolio, strengthen our position in each of the sectors that we serve, improve our rating and consolidate our position as the leading financial services provider in the Kingdom of Saudi Arabia.



ENERGY & UTILITIES

Investing in sustainable, energy-efficient,
and innovative projects to meet future
energy demands

| 1 KHALED JUFFALI ENERGY AND UTILITIES

Khaled Juffali Energy and Utilities (KJEU) is engaged to develop, build and operate renewable energy facilities across MENA region through the use of solar or wind power generation.

KJEU are technology agnostic, selecting whichever is the most appropriate equipment applicable to each individual project specifications, location and environment. The company can offer BOT, BOO and EPC contracts together with full Operations & Maintenance servicing post completion.

Prior projects included installations for Saudi Aramco and at Saudi government facilities. In wind power, KJC Energy partners with Suzlon of India.



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Khaled Ahmed Juffali Energy and Utilities Limited Co.



| 2 SUZLON GROUP

The Suzlon group takes pride in creating enduring value through sustainability. It strongly believes in connecting its core capabilities to provide optimum wind power solutions. The Group which is one of the World's leading Wind Turbine Manufacturers has long been driven by the concept of sustainable development, a paradigm of Corporate Social Responsibility.

Apart from being a technology leader, Suzlon endeavors to protect the environment, strengthen communities and propel responsible growth.

Currently ranked as the world's sixth largest* wind manufacturer by cumulative installed capacity and with a market share of 7.1 % at the end of 2014, the company's global spread extends across Asia, Australia, Europe, Africa and North and South America.



SUZLON
POWERING A GREENER TOMORROW



| 3 AQABA BULK CHEMICALS COMPANY

ABCCO is a state of the art storage facility for chemicals and refined fuel products. ABCCO was established according to international standards such as API & NFPA. ABCCO is registered & licensed at Aqaba special Economic Zone Authority "ASEZA".

Aqaba Bulk Chemicals Company "ABCCO" and its affiliated companies can provide a full line of Bulk Chemicals and Hydrocarbons logistic services including: storage "ABCCO", marine services "Petra Navigation Company", clearing services "Jordan Iris clearing company" and land transportation inside & outside Jordan "Ibtikar Land Transport Company".



Mission: Provide stakeholders with sustained profit growth to create improved shareholder value, provide our customers with personalized customer service and supply chain solutions using our affiliated companies, and to provide our employees with a safe and secure environment and an opportunity for personal and professional development.



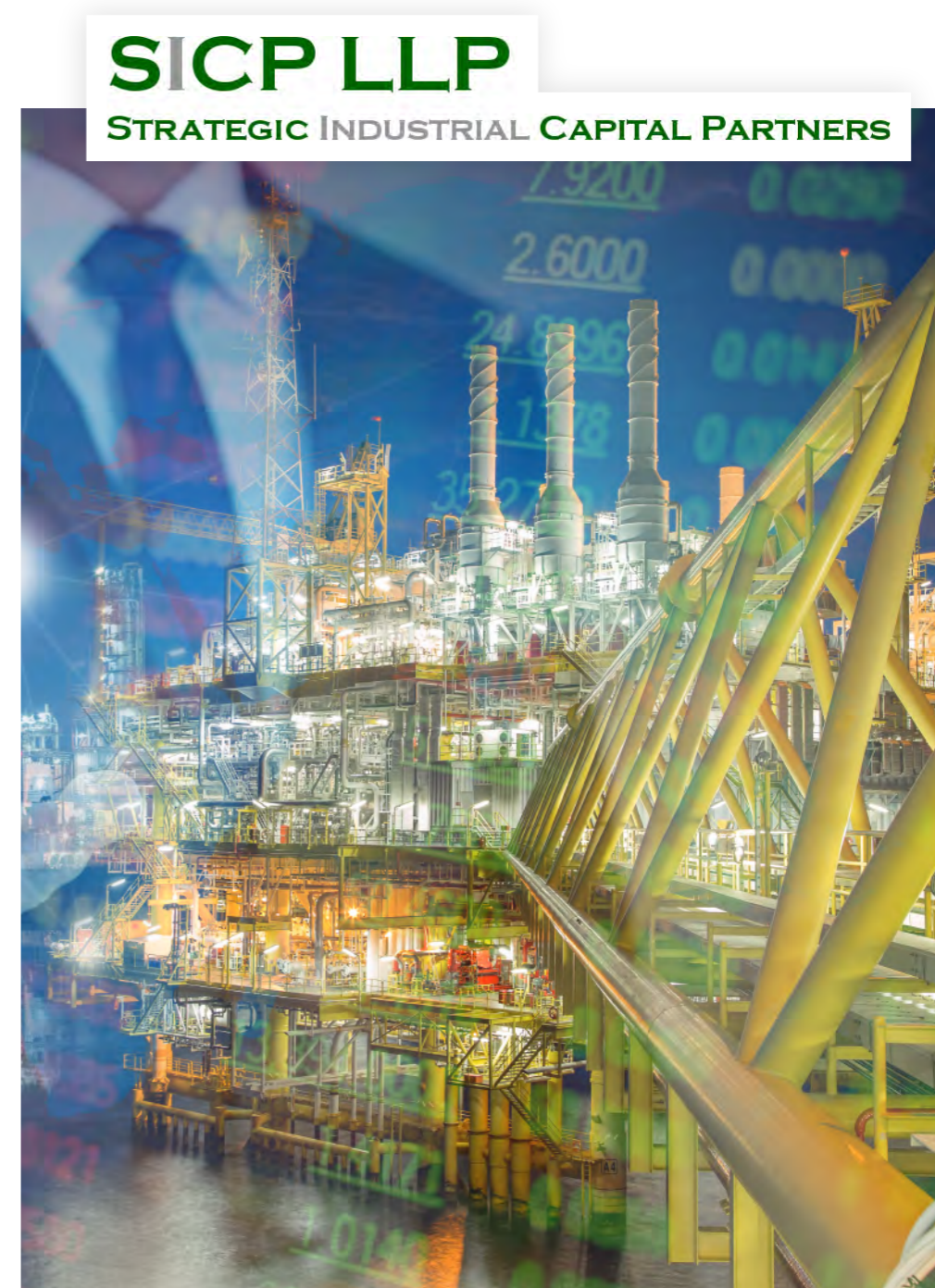
Vision: To be the leader in providing comprehensive line of bulk liquid storage services in Jordan.

| 4 STRATEGIC INDUSTRIAL CAPITAL PARTNERS

Strategic Industrial Capital Partners (SICP) is a London-based specialist energy investment platform. SICP provides strategic investment advice and direct investing opportunities across the energy spectrum, from oil and gas to renewable energy.

The firm provides non-controlling growth capital to public and private global energy companies on an individual basis. SICP seeks to generate sustainable returns through its research driven process and active value creation.

SICP offers a bespoke alternative to traditional blind pool fund investments. The firm works collaboratively with its Investor Partners to tailor investments to meet their objectives. SICP believes this custom approach has many advantages for long term investors, including family offices, sovereign wealth funds and institutional investors.





REAL ESTATE

Investing and developing key infrastructure projects at home and abroad

| 1 REAL ESTATE DEVELOPMENT

KJC is involved in commercial and residential real estate development projects across Saudi Arabia. Development land banks are also held across Saudi Arabia, including in King Abdullah Economic City, Jeddah, and Makkah. In Khobar, a mixed-use development project is underway for commercial and residential use.





SOCIAL RESPONSIBILITY

Creating a positive social impact is deeply
rooted in our corporate culture



| 1 THE HELP CENTER

The Help Center a non-profit organization committed to enhance the quality of life of individuals with intellectual disabilities by giving them the opportunity to learn, live, work, and play, in a safe environment.

Their programs strive to: - Empower individuals with intellectual disabilities to become active, vocal, and productive community members starting at an early stage of their development. - Support the families of people with intellectual disabilities, within their bigger community. - Promote and advocate the human rights disability act for people with intellectual disability.

| 2 SHEFA FUND

The Shefa Fund is a collaborative giving initiative with the Bill & Melinda Gates Foundation. The endeavor is led and chaired by Khaled Ahmed Al Juffali and his wife, Olfat Al MutlaqJuffali, who wished to mobilize and encourage support for global health projects that benefit the world's most vulnerable people, particularly children.

The Shefa Fund offers Middle Eastern donors an organized, transparent, and effective vehicle to help millions of people in Africa and the Middle East, lift themselves out of hunger and extreme poverty.

Guided by the belief that every life has equal value, the Bill & Melinda Gates Foundation works to help all people lead healthy, productive lives. In developing countries, the foundation focuses on improving people's health. The foundation does this by supporting the development of lowcost and field-tested vaccines, treatments and other technologies that target diseases that disproportionately affect the very poor.

The Shefa Fund carries with it the belief that the toughest problems in global health require the attention and assistance of passionate people focused on bringing long-term solutions to those with the most urgent needs.



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